

Alec MacGill

Partner

Iffla Wade

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Alec MacGill is a partner in Iffla Wade, an independent commercial law firm based in Perth, Western Australia serving clients throughout Australia and Asia focusing on Commercial and Corporate Law in Australia and Asia and Commercial Property Law in Australia..

Alec is a commercial and corporate lawyer specialising in the fields of information technology, software, hardware communications, corporate, investment, operational, transactional and project work in Australia and Asia.

Alec is a former Special Counsel in Freehills (now Herbert Smith Freehills) and was previously Senior Associate at Mallesons Stephen Jaques (now King & Wood Mallesons).

Alec works closely with business owners, customers and suppliers, particularly in the fields of information technology, software and communications. Alec has a particular interest in working with start-ups from early stage through their investment cycle and understands the different demands and needs of start-ups.

Experience

IT: information technology, software, hardware and communications,

Alec has worked extensively in the IT field since 2000 advising clients on a wide range of matters:

- communications and infrastructure acting for both acquirers and suppliers, including in relation to operations and maintenance arrangements, network construction and expansion projects;
- retail and wholesale short, medium and long term software and service arrangements acting for both suppliers and acquirers;
- software development;
- software and hardware supply and support;
- data management and storage.

In addition to the above, Alec has extensive experience in the software and telecommunications sector for all aspects of the Corporate/Commercial, Transactional and Procurement work set out below.

Corporate/Commercial

Alec has a broad corporate and commercial law background encompassing a wide variety of work within this space, including:

- business and asset sale and purchase;
- investment agreements;
- shareholder agreements and constitutions;
- joint ventures;
- director and shareholder issues;
- disputes between owners.

Transactional and project work

Alec has a broad commercial law background encompassing a wide variety of commercial transactions and projects, including:

- acquisitions and disposals

- construction
- project contracts and implementation
- operations and maintenance arrangements
- joint ventures
- outsourcing
- consulting contracts
- service arrangements, including long term service contracts
- leasing

Procurement

Alec acts for customers and suppliers, and for private and government bodies, in structuring, negotiating, documenting and implementing a broad range of procurement activities, including:

- pre-tender and tender documentation, including technical documentation preparation and review
- tender response evaluation
- due diligence
- contract drafting and negotiations
- insurance and risk allocation issues
- extensions, variations and disengagement negotiations and advice
- contract review and interpretation
- contract management and implementation
- assisting with ensuring satisfaction of clients' internal governance compliance requirements and
- dispute advice and dispute resolution

Representative matters

- OviDrive AppLabs on its Series A investment round with Shell Fleet Solutions
- Bootcamp Legal Participant and Legal Mentor for the Spacecubed Plus Eight 2019 cohort
- Berbatis and Atzemis Property Group Demerger
- Strategic investment and joint venture arrangements for software start-ups
- Telstra on project works for its Business Co-operation Contract with Vietnam Posts and Telecommunications Group
- Telstra on the preparation of new agreements for the entire suite of its international communications enterprise customer products and services
- Telstra on the preparation of its international communications wholesale supply contracts following the de-merger of Reach and Telstra's re-entry into the international communications wholesale market
- Telstra on the expansion of its international enterprise customer business in Asia including regulatory compliance, risk management, all standard form contracts for supply to enterprise and wholesale customers and acquisition of third party hardware and services for resupply
- Telstra on the procurement of software, services and facilities for its international communications business
- Telstra on service and hardware resale arrangements (both as supplier and acquirer) for its international communications business
- Telstra on the supply of communications solutions for the Summer and Winter Olympic Games
- Telstra on the acquisition of a fibre pair on the ASSC-1 cable
- Telstra - merger of Hong Kong CSL with New World PCS to form the largest mobile telecommunications company in Hong Kong
- FAL - demerger and agreed acquisition by Metcash and Woolworths
- WA Government on its acquisition of data center services
- Aspen Group on its mining accommodation project
- Telstra on the construction of submarine fibre optic networks for offshore gas processing facilities in Western Australia and associated long term service supply contracts
- Australian health industry participants on the procurement, supply and termination of hardware,

software and service supply contracts

- Software start-up companies on director and shareholder disputes, software and IP issues, third party investors and the supply of their software solutions
- Suppliers of hardware, software and services on procurement and contracting with State and Commonwealth Government;
- Facebook on its international telecommunications arrangements
- Telstra on the leasing, facilities establishment and long term service supply contract for the supply of services and facilities to support OneWeb's international internet access satellite project
- Telstra on shared facilities arrangements supporting its international telecommunications facilities
- Telstra on its international telecommunications capacity acquisition agreements
- Telstra on the capacity, operation and maintenance arrangements for its international submarine cable system holdings

Qualifications

2012: Partner Iffla Wade

2008: Special Counsel Herbert Smith Freehills

2003: Senior Associate King & Wood Mallesons

2000: Solicitor King & Wood Mallesons

1999: Solicitor Ashurst

1998: Solicitor Durack & Zilko

1997: Bachelor of Laws (honours, first class) Murdoch University

1994: Bachelor of Arts the University of Western Australia